

Opportunity day (Q3'2015)

November 23, 2015

Asia Plus Group Holdings



ASP Overview



Financial Highlights



Financial Ratios



ASP Overview



ASP Vision & Mission

Vision

To become Industry Leader by providing a full range of financial services under fast evolving globalization age

Mission

- ✦ Expand financial instruments and services
- ✦ Widen knowledge in financial innovation
- ✦ Extend distribution network
- ✦ Diversify and balance sources of income
- ✦ Responsive to changes and competition

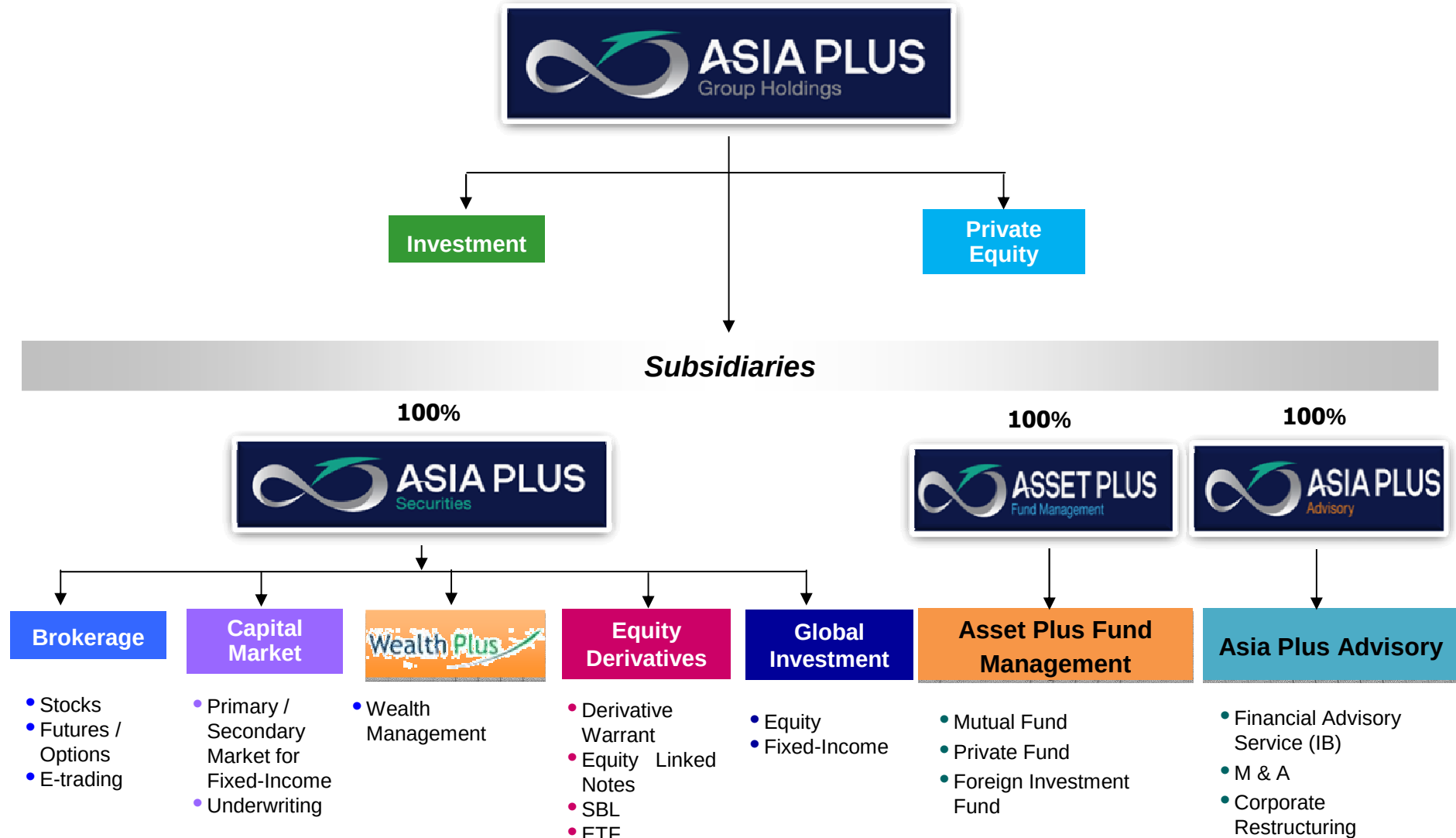


Our Strengths

1. Full financial services
2. High caliber and experienced staffs
3. Extensive global network



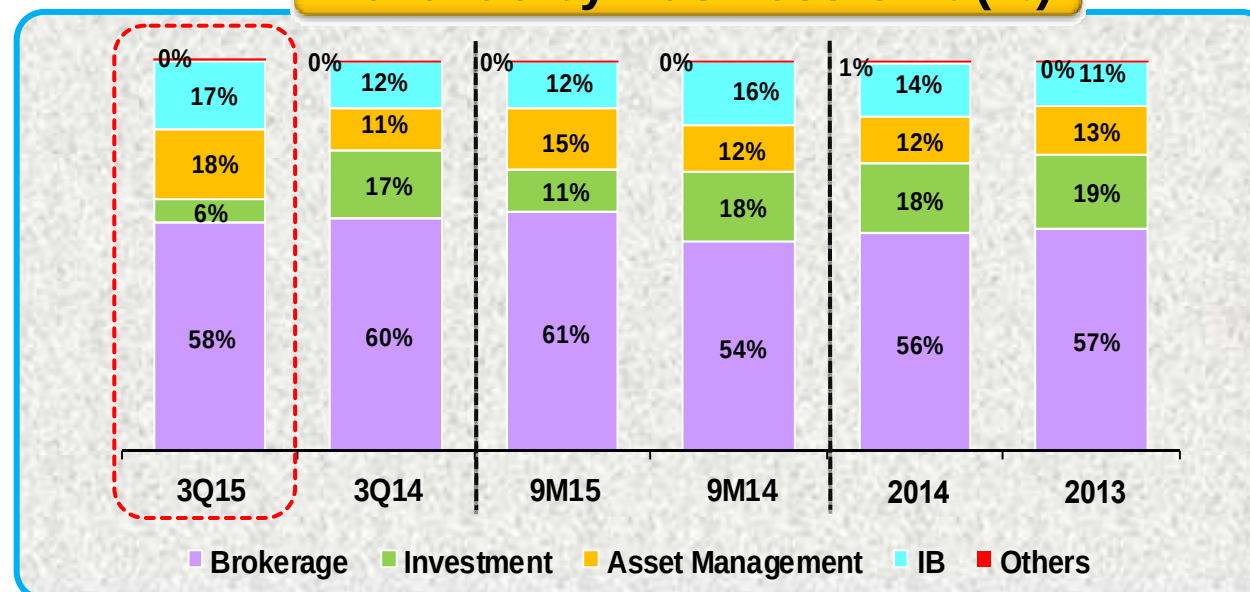
ASP Group Holdings Structure



ASP Group Holdings Revenue

	3Q15	3Q14	9M15	9M14	Million Baht	
					2014	2013
Brokerage	280	486	1,009	1,080	1,489	1,768
Investment	29	139	184	362	473	587
Asset Management	85	87	252	243	329	389
IB/Capital Market	83	97	200	318	366	348
Others	1	4	6	10	15	10
Total	479	813	1,651	2,013	2,672	3,102

Revenue by Business Unit (%)



Consistently well diversify sources of income

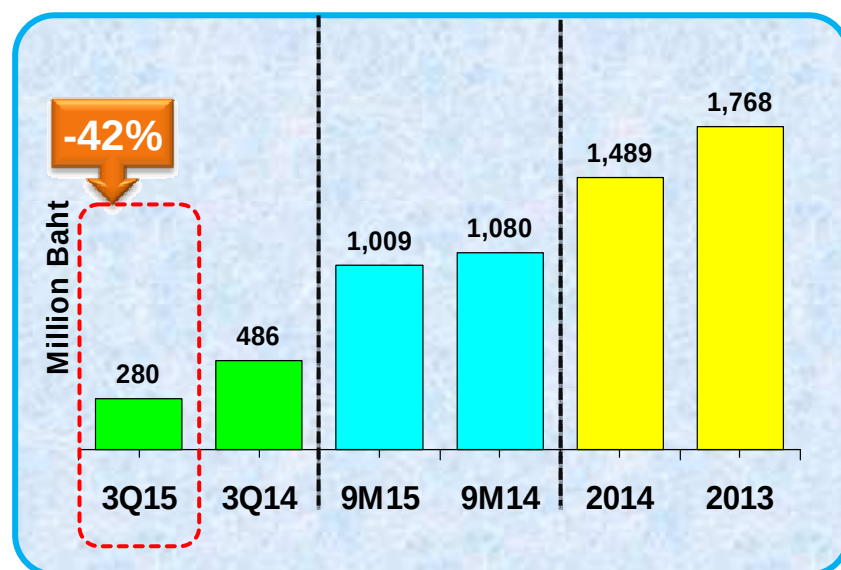
▶▶ 2 Financial Highlights



Breakdown by Business Unit (1)

Brokerage Business

Revenue



Average Daily Turnover

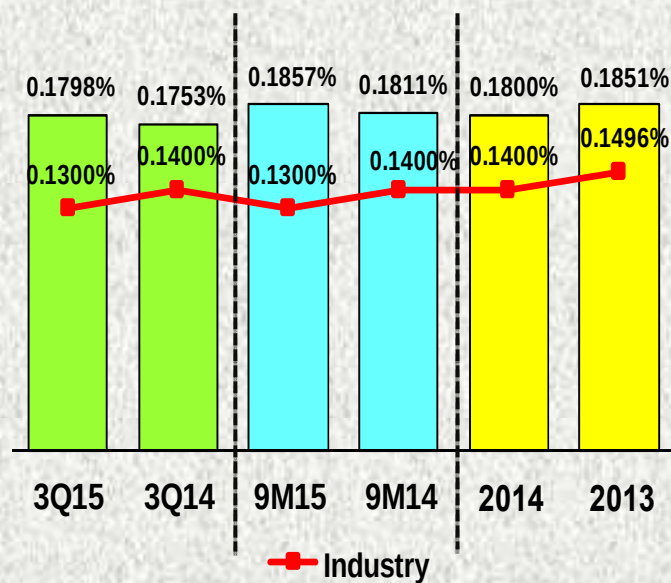
	YTD*	3Q15	3Q14	9M15	9M14	(Million Baht)	
SET	40,939	37,233	50,190	41,311	38,141	41,521	43,982
ASP	2,668	2,213	4,175	2,683	2,988	3,170	3,644

As of 09 Nov 2015

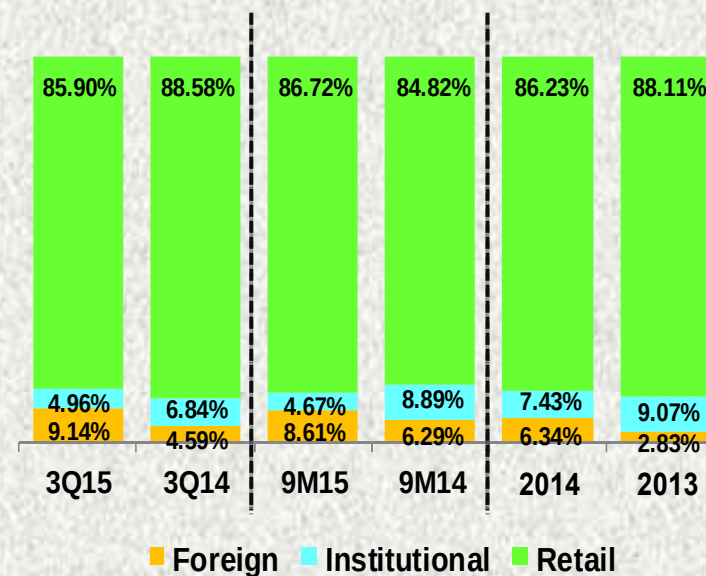
Breakdown by Business Unit (2)

Brokerage Business

Average Commission Rate



Market Share by Segment



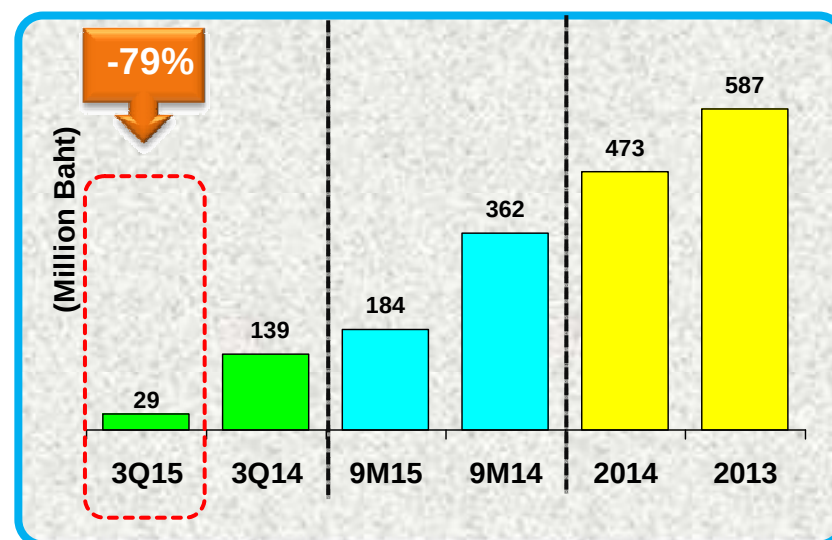
Breakdown by Business Unit (3)

Investment Business

Revenue

<i>(Million Baht)</i>	3Q15	3Q14	9M15	9M14	2014	2013
Equity, Bonds, Derivatives	15	92	89	223	297	410
Interest & Dividend	14	47	95	139	176	177
Total Revenue	29	139	184	362	473	587

- Maintain balance portfolio of
 - ❖ Equity (Proprietary Trading, Strategic Investment, Foreign Investment and Private Equity)
 - ❖ Bonds and Fixed Income



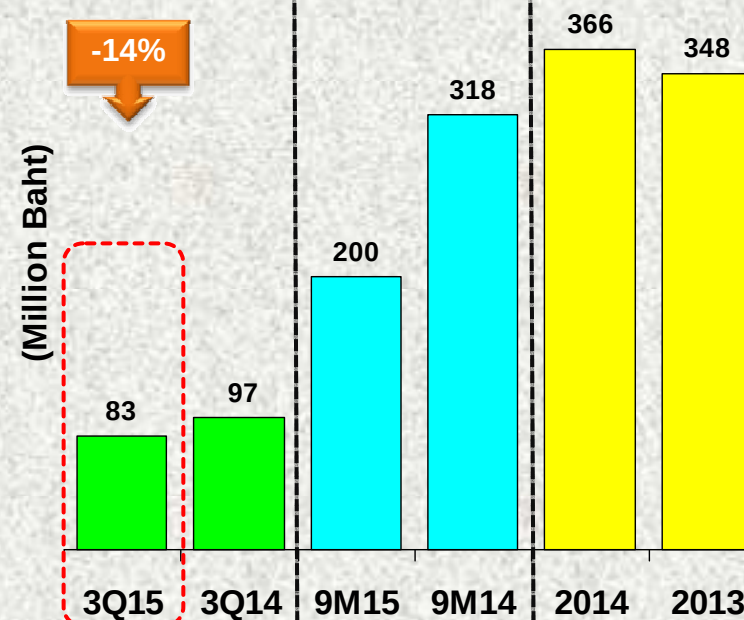
Breakdown by Business Unit (4)

Investment Banking Business

- ❑ 28 deals carried over from 2014
- + 43 deals newly commissioned up to 30 September 2015
- -23 deals were completed up to 30 September 2015
- The balance of 48 deals comprise of 24 IPOs + 24 advisory assignments.

Upcoming IPOs = J Asset in November + Tao Kea Noi in December

Fee Income



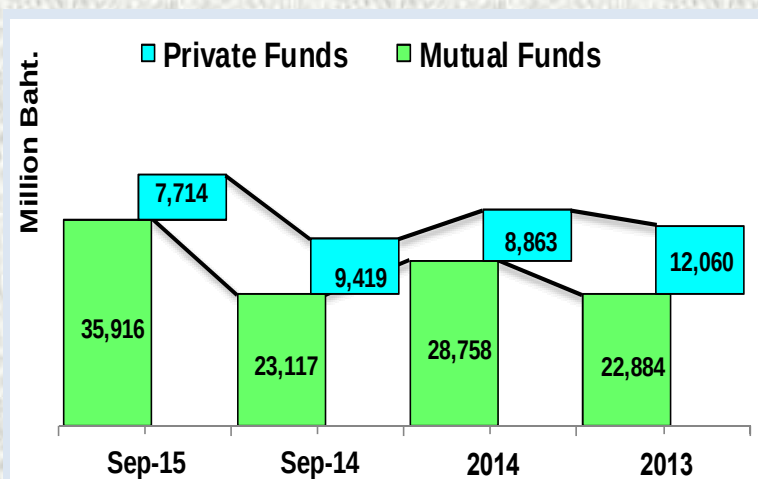
Breakdown by Business Unit (5)

Asset Management Business

Asset Plus & Wealth Plus

34%

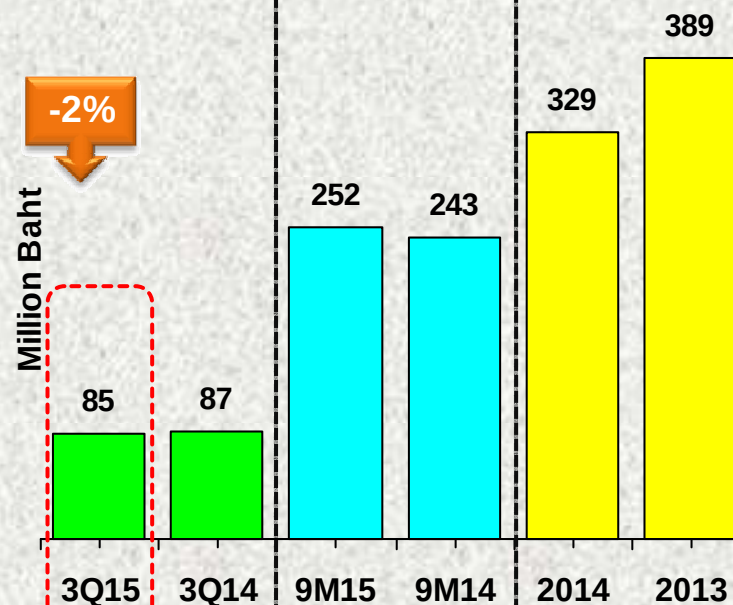
Assets under Management



Wealth Plus

ASSET PLUS
Fund Management

Revenue



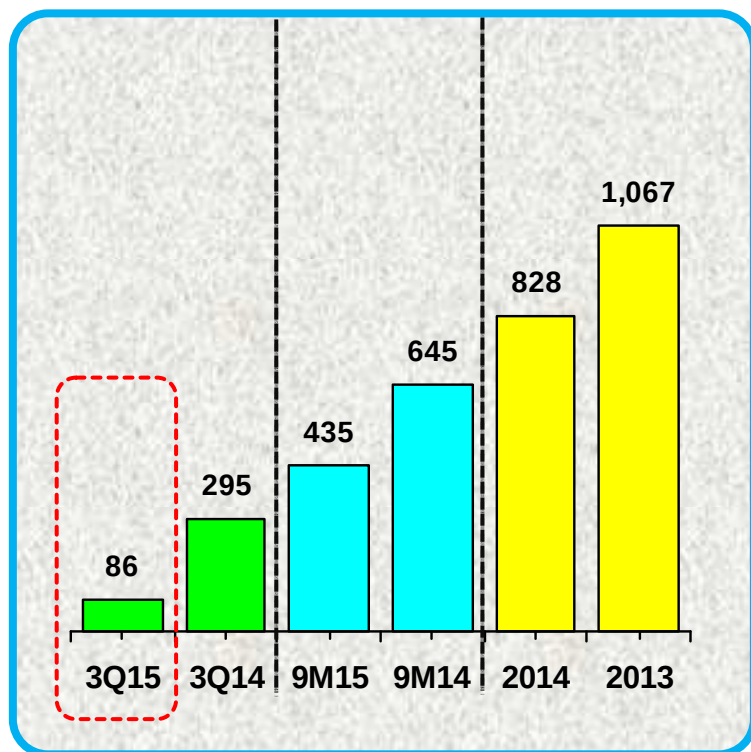
▶▶ 3 Financial Ratios



Financial Ratios

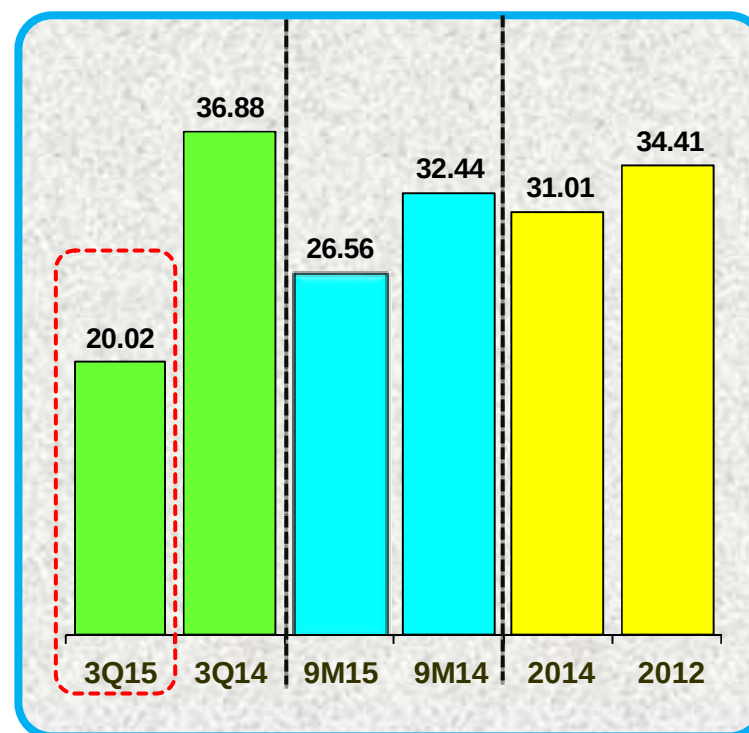
► Net Profit after tax

3Q15	3Q14	9M15	9M14	2014	2013
86	295	435	645	828	1,067



► Net Profit Margin (%)

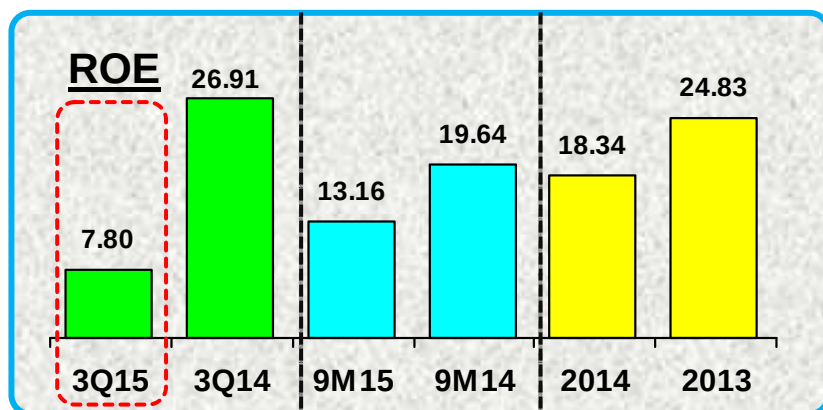
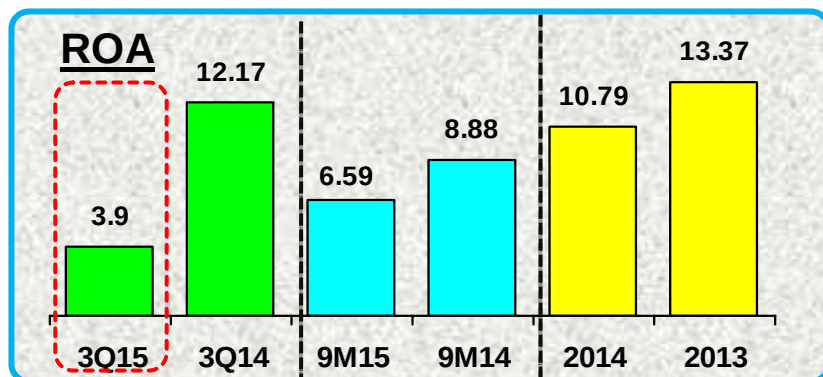
3Q15	3Q14	9M15	9M14	2014	2013
20.02	36.88	26.56	32.44	31.01	34.41



Financial Ratios

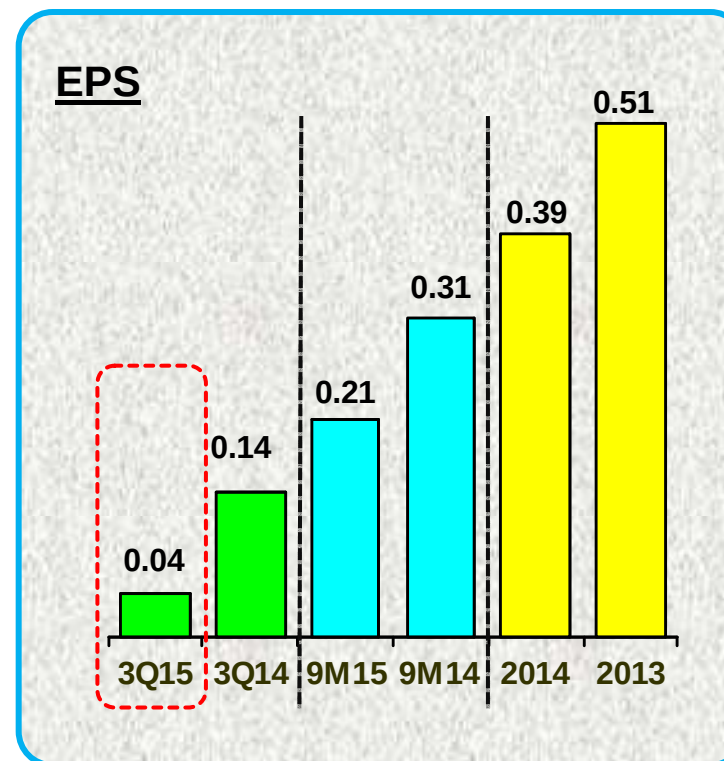
► ROA & ROE

(%)	3Q15	3Q14	9M15	9M14	2014	2013
ROA	3.90	12.17	6.59	8.88	10.79	13.37
ROE	7.80	26.91	13.16	19.64	18.34	24.83



► EPS (Baht)

3Q15	3Q14	9M15	9M14	2014	2013
0.04	0.14	0.21	0.31	0.39	0.51



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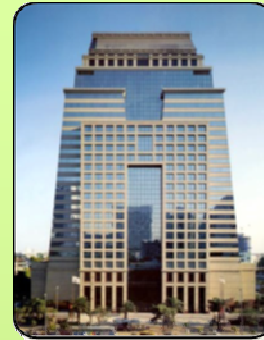
สอบถามรายละเอียดเพิ่มเติมได้ที่

บริษัท เอเชีย พลัส กรุ๊ปโฮลดิ้งส์
จำกัด (มหาชน)

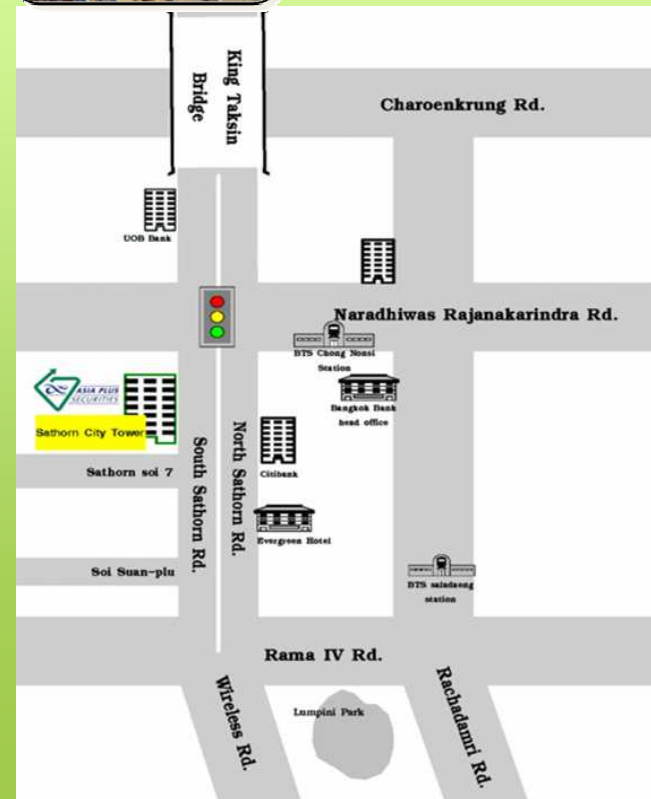
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มหาเมฆ เขตสาทร กรุงเทพฯ 10120



Asia Plus Group Holdings Plc.



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Thank
You!